

An Alternative to Arbitration via Commercial Division Rule 9

By Leo K. Barnes Jr.

In late 2018, the First Department's decision in *Daesang Corporation v. The NutraSweet Company*, 167 A.D.3d 1, 85 N.Y.S.2d 6 (1st Dep't 2018) refused to vacate a \$100 million arbitration award premised upon a purported manifest disregard of law, confirming that:

"The potential for . . . mistakes [by the arbitrators] is the price for agreeing to arbitration" [] and, "however disappointing [an award] may be," parties that have bargained for arbitration "must abide by

it" [] ["Errors, mistakes, departures from strict legal rules, are all included in the arbitration risk"] [internal citations omitted].

With this daunting caveat in mind, transactional counsel may consider an alternative to mandatory arbitration because, in all likelihood, arbitration will limit a party's ability to obtain appellate-type review of findings of fact, conclusions of law, and the ultimate arbitration award. Indeed, the Commercial Division offers a viable arbitration



LEO K. BARNES JR.

alternative, specifically Rule 9 Accelerated Adjudication.

Factual background

According to the decision, in 2002, petitioner Daesang Corporation and respondent The NutraSweet Company (the world's largest producer of the artificial sweetener aspartame) began to discuss NutraSweet's potential acquisition of Daesang's aspartame business. During 2003, Daesang and NutraSweet entered into an Asset Purchase Agreement wherein Daesang sold all of its aspartame assets to NutraSweet for \$79,250,000, of which \$5 million was to be paid at closing

and the remainder in five annual installment payments. The APA, governed by New York law, provided that disputes were to be resolved through arbitration by a three-member tribunal in New York under the rules of the International Chamber of Commerce. After the May 2003 closing, NutraSweet made the 2004 and 2005 annual installment payments of the purchase price under the APA but failed to remit the third installment payment due in June 2006. In December 2006, after NutraSweet failed to cure the default, Daesang accelerated the \$55 million balance of the purchase price. In June 2008, Daesang commenced an arbitration proceeding against NutraSweet, seeking about \$80

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million in damages, plus interest, while NutraSweet filed its answer, defenses and counterclaims seeking, *inter alia*, rescission.

Ultimately, after the submission of 20 declarations, hundreds of exhibits, and a nine-day hearing, the ICC panel awarded Daesang \$100,766,258 in damages (which included, *inter alia*, the unpaid balance of the purchase price under the APA, plus interest through June 2016). The ICC panel dismissed all of NutraSweet's defenses and counterclaims. Daesang thereafter sought to confirm the award, while NutraSweet cross moved to vacate the same, arguing that the arbitration award constituted a manifest disregard of the law sufficient to vacate.

The First Department's refusal to vacate the arbitration award

Prior to undertaking its analysis as to why the NutraSweet arguments in favor of vacating the arbitration award did not constitute a manifest disregard of the law, the First Department confirmed that public policy considerations weighed in favor of deference to arbitration¹ and likewise highlighted Court of Appeals precedent which guided the analysis:

The Court of Appeals has offered the following guidance concerning the enforcement of arbitration awards under the FAA:

"It is well settled that judicial review of arbitration awards is extremely limited. An arbitration award must be upheld when the arbitrator offers even a barely colorable justification for the outcome reached. *Indeed, we have stated time and again that an arbitrator's award should not be vacated for errors of law and fact committed by the arbitrator and the courts should not assume the role of overseers to mold the award to conform to their sense of*

justice" (*Wien & Malkin*, 6 N.Y.3d at 479–480, 813 N.Y.S.2d 691, 846 N.E.2d 1201 [citations, brackets and internal quotation marks omitted] [emphasis added]).

The First Department ultimately reversed the trial court decision to vacate in part and remand to the ICC panel, and granted the petition seeking to confirm the award in favor of Daesang, observing:

The order vacating the award in part cannot be justified under the "emphatic federal policy in favor of arbitral dispute resolution" embodied in the FAA, a policy that "applies with special force in the field of international commerce" (*Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth*, 473 U.S. 614, 631, 105 S.Ct. 3346, 87 L.Ed.2d 444 [1985]). Under the FAA, even if an arbitral tribunal's legal and procedural rulings might reasonably be criticized on the merits, *an award is not subject to vacatur for ordinary errors* of the kind the court identified in this case, as opposed to manifest disregard of the law, a concept that, as more fully discussed below, means "more than a simple error in law" [internal omissions].

After analyzing NutraSweet's arguments, the First Department concluded that the same did not substantiate a manifest disregard of the law:

The foregoing suffices to show that the resolution in the partial award of the issue of the viability of NutraSweet's fraud counterclaims — whether or not that resolution was correct (a question on which we express no opinion) — does not meet the high standard required to establish manifest disregard of the law, namely, a showing that "the arbitrator[s] knew of the relevant principle, appreciated that this principle controlled the outcome of the disputed issue, and nonetheless willfully flouted the governing

law by refusing to apply it" (*Westerbeke Corp. v. Daihatsu Motor Co.*, 304 F.3d 200, 217 [2d Cir. 2002]).

In light of the foregoing, transactional counsel is well advised to consider alternatives to mandatory arbitration due to the fact that arbitration is unlikely to afford a party with substantive review of an arbitration finding of fact, conclusion of law or the ultimate award, despite inherent errors contained within the same. In this regard, the Commercial Division's Rule 9 Accelerated Adjudication Procedure² may provide a party with truncated discovery and expedited judicial relief while preserving appellate review of the merits of the Court's determination.

Note: Leo K. Barnes Jr., a partner Barnes Catterson LoFrumento Barnes LLP, practices commercial litigation and can be reached at LKB@BCLBLawGroup.com.

1. It is interesting to note that the First Department highlighted a position statement submitted by the New York City Bar Association in the first footnote:

"we are cognizant, in deciding this appeal, of the following caution issued by The Association of the Bar of the City of New York in the amicus curiae brief it has submitted in support of this appeal: "Any suggestion that New York courts will review the arbitrators' factual and legal determinations, as if on appeal, . . . will discourage parties from choosing New York as the place of arbitration."

2. Rule 9. Accelerated Adjudication Actions.

(a) This rule is applicable to all actions, except to class actions brought under Article 9 of the CPLR, in which the court by written consent of the parties is authorized to apply the accelerated adjudication procedures of the Commercial Division of the Supreme Court. One way for parties to express their consent to this accelerated adjudication process is by using specific language in a contract, such as: "Subject to the requirements for a case to be heard in the Commercial Division, the parties agree to submit to the exclusive jurisdiction of the Commercial Division, New York State Supreme Court, and to the application of

the Court's accelerated procedures, in connection with any dispute, claim or controversy arising out of or relating to this agreement, or the breach, termination, enforcement or validity thereof."

(b) In any matter proceeding through the accelerated process, all pre-trial proceedings, including all discovery, pre-trial motions and mandatory mediation, shall be completed and the parties shall be ready for trial within nine (9) months from the date of filing of a Request of Judicial Intervention (RJI).

(c) In any accelerated action, the court shall deem the parties to have irrevocably waived:

- (1) any objections based on lack of personal jurisdiction or the doctrine of forum non conveniens;
- (2) the right to trial by jury;
- (3) the right to recover punitive or exemplary damages;
- (4) the right to an interlocutory appeal; and
- (5) the right to discovery, except to such discovery as the parties might otherwise agree or as follows:
 - (i) There shall be no more than seven (7) interrogatories and five (5) requests to admit;

(ii) absent a showing of good cause, there shall be no more than seven (7) discovery depositions per side with no deposition to exceed seven (7) hours in length. Such depositions can be done either in person at the location of the deponent, a party or their counsel or in real time by any electronic video device; and

(iii) Documents requested by the parties shall be limited to those relevant to a claim or defense in the action and shall be restricted in terms of time frame, subject matter and persons or entities to which the requests pertain.

(d) In any accelerated action, electronic discovery shall proceed as follows unless the parties agree otherwise:

- (i) the production of electronic documents shall normally be made in a searchable format that is usable by the party receiving the e-documents;
- (ii) the description of custodians from whom electronic documents may be collected shall be narrowly tailored to include only those individuals whose electronic documents may reasonably be expected to contain evidence that is material to the dispute; and
- (iii) where the costs and burdens of e-discovery are disproportionate to the nature of the dispute or to the amount in controversy, or to the relevance of the materials requested, the court will either deny such requests or order disclosure on condition that the requesting party advance the reasonable cost of production to the other side, subject to the allocation of costs in the final judgment.